

53rd CONGRESS ERA-EDTA VIENNA AUSTRIA MAY 21st-24th, 2016



Leading European Nephrology



Held jointly with
**Österreichische Gesellschaft
für Nephrologie**

Provisional
Industry Prospectus



Leading European Nephrology



Held jointly with
Österreichische Gesellschaft
für Nephrologie

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Invitation

53rd CONGRESS
ERA-EDTA
VIENNA MAY 21st-24th, 2016
AUSTRIA

Dear Colleagues and Friends;

It is a great pleasure and honour for us to invite you to Vienna to attend the 53rd ERA-EDTA Congress in 2016, which will be held in cooperation with the Austrian Society of Nephrology. In addition many other societies with similar interests will join us as well. In line with a long standing tradition the scientific programme committee, this time chaired by Prof. Danilo Fliser from Homburg (Germany), is working hard to make this event again a memorable one by complementing up to date research sessions with diverse educational symposia. The Austria Center Vienna, the congress venue, can be reached conveniently from the historic city center (Stephansplatz) within 7 minutes by underground transportation. It is located within a few minutes' walk from the river Danube and the Donaupark, a popular leisure area, and it has the capacity to host 20.000 delegates. It offers 24 fully equipped lecture rooms, 180 meeting rooms and 22.000 sqm of exhibition space.

Vienna is a modern city in the heart of Europe, which nonetheless was able to preserve its historic charm. Located near the city center one of the most famous buildings is the Vienna Secession built by Joseph Maria Olbrich, the dome of which can be seen on the front page of this announcement. The Vienna Secession was formed in 1897 by a group of artists (among them Gustav Klimt, Koloman Moser and Josef Hoffmann), who had resigned from the Association of Austrian Artists because of the prevailing conservatism. Above the entrance visitors can read "To every age its art. To art its freedom", which symbolizes the Secessionists' desire to explore the possibilities of art outside the confines of tradition. The main theme of the Congress "from big data to personalized therapy – biostatistics meets molecular medicine" somehow mirrors this effort. The Vienna congress will focus on new ways on how research methodologies might change in the near future and why Nephrology is on the top list of areas that can benefit from these developments.

We all hope that you will join us at this event and share some great days of education and science but also use your visit to enjoy one of the most beautiful cities located in the heart of Europe.

Gert Mayer

53rd Congress President

Andrzej Więcek

ERA-EDTA President





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Contact Details Important Information

Congress dates

Saturday, May 21, 2016 - Tuesday, May 24, 2016

Congress Venue

Austria Center Vienna

IAKW - AG

Internationales Amtssitz- und Konferenzzentrum Wien, AG

Bruno-Kreisky-Platz 1 - 1220 Wien, Austria

Tel.: +43-1-260 69-0

Fax: +43-1-260 69-303

www.acv.at/index.en.html

ERA-EDTA President

Andrzej Wiecek

Department of Nephrology, Endocrinology
and Metabolic Diseases

Medical University of Silesia

Francuska 20-24 - 40-027 Katowice, Poland

Fax: +48-32-2553726

E-mail: awiecek@sum.edu.pl

Congress President

Gert Mayer

Department of Internal Medicine IV

(Nephrology and Hypertension)

Medical University Innsbruck

Anichstrasse 35 - 6020 Innsbruck, Austria

Fax: +43-512-50425857

E-mail: gert.mayer@i-med.ac.at

Congress Secretary

ÖGN President

Alexander Rosenkranz

Medical University Graz

Department of Internal Medicine

Clinical Division of Nephrology

Auenbruggerplatz 27 - 8036 Graz, Austria

Fax: +43-316-38514426

E-mail: alexander.rosenkranz@medunigraz.at

Chair of the Scientific Committee

Danilo Fliser

Saarland University Medical Centre

Dept. Internal Medicine IV

D-66424 Homburg/Saar, Germany

Fax: 49-6841-1623540

E-mail: indfli@uks.eu

ERA-EDTA appointed housing bureau



5. kvetna 65 - 140 21 Prague 4, Czech Republic

Phone +420 261 174 301

Fax +420 261 174 307

E-mail: hotels.eraedta2016@c-in.eu

Visa

Visa must be requested **at least 3 months in advance**

E-mail: visa@era-edta.org

Congress Office

ERA-EDTA Operative Headquarters

Via XXIV Maggio 38

43123 Parma, Italy

Phone: +39-0521-989078

Fax: +39-0521-959242

E-mail: secretariat@era-edta.org

Registrations

The ERA-EDTA Congress Office

will handle all congress registrations.

E-mail: registrations@era-edta.org

Industry Information

Paolo Zavalloni

Congress & Industry Coordinator

c/o ERA-EDTA Industry Relations

Via E. Mattei, 92 - int. 4

40138 Bologna, Italy

Phone +39-3454592758

Fax +39-051309477

Skype PaoZav

E-mail: zavalloni@era-edta.org

www.era-edta2016.org

AIFA - Italian Ministry of Health

ERA-EDTA is in charge of collecting the requests to be
presented to the AIFA - Italian Ministry of Health.

Please contact

Paolo Zavalloni

Congress & Industry Coordinator

c/o ERA-EDTA Industry Relations

E-mail: zavalloni@era-edta.org

the deadline is March 10, 2016

Exhibition Service Management Company

Gielissen Exhibition & Event Services BV

P.O. Box 8112

NL - 1005 AC Amsterdam, The Netherlands

Phone +31-20-5811411

Fax +31-20-5811414

E-mail: era-edta@gielissen.nl

www.gielissen.com

Logistics / Freight Forwarding Company

Schenker Deutschland AG

Geschäftsstelle Berlin-Messe

Servicegebäude Süd - Jafféstr. 2

14055 Berlin, Germany

Phone +49-30-3012995456

Fax +49 30-3012995459

E-mail: eric.mett@dbschenker.com

www.dbschenker.com/de

Deadlines

53rd CONGRESS
VIENNA AUSTRIA MAY 21st-24th 2016

Registrations

Early	February 24, 2016
Blank - Booking and prepayment	February 24, 2016
Late	April 27, 2016
Blank - Name list	May 4, 2016
Onsite	from April 28, 2016

Abstract submission	The abstract submission will open on October 27, 2015 The deadline instead will be January 15, 2016
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Exhibition

Booth selection meeting	September 18, 2015
Allocation for exhibitors not attending the Booth Selection Meeting	October 1, 2015
Change from Early to Late Fee for the exhibition space	February 1, 2016
Deadline for exhibition space	February 29, 2016
Company profile & logo	March 10, 2016
Exhibitors' badges	May 6, 2016
Change from Early to Late Fee for exhibitors'/visitors' badges	May 7, 2016
Submission of the booth project	March 21, 2016

Industry Symposia

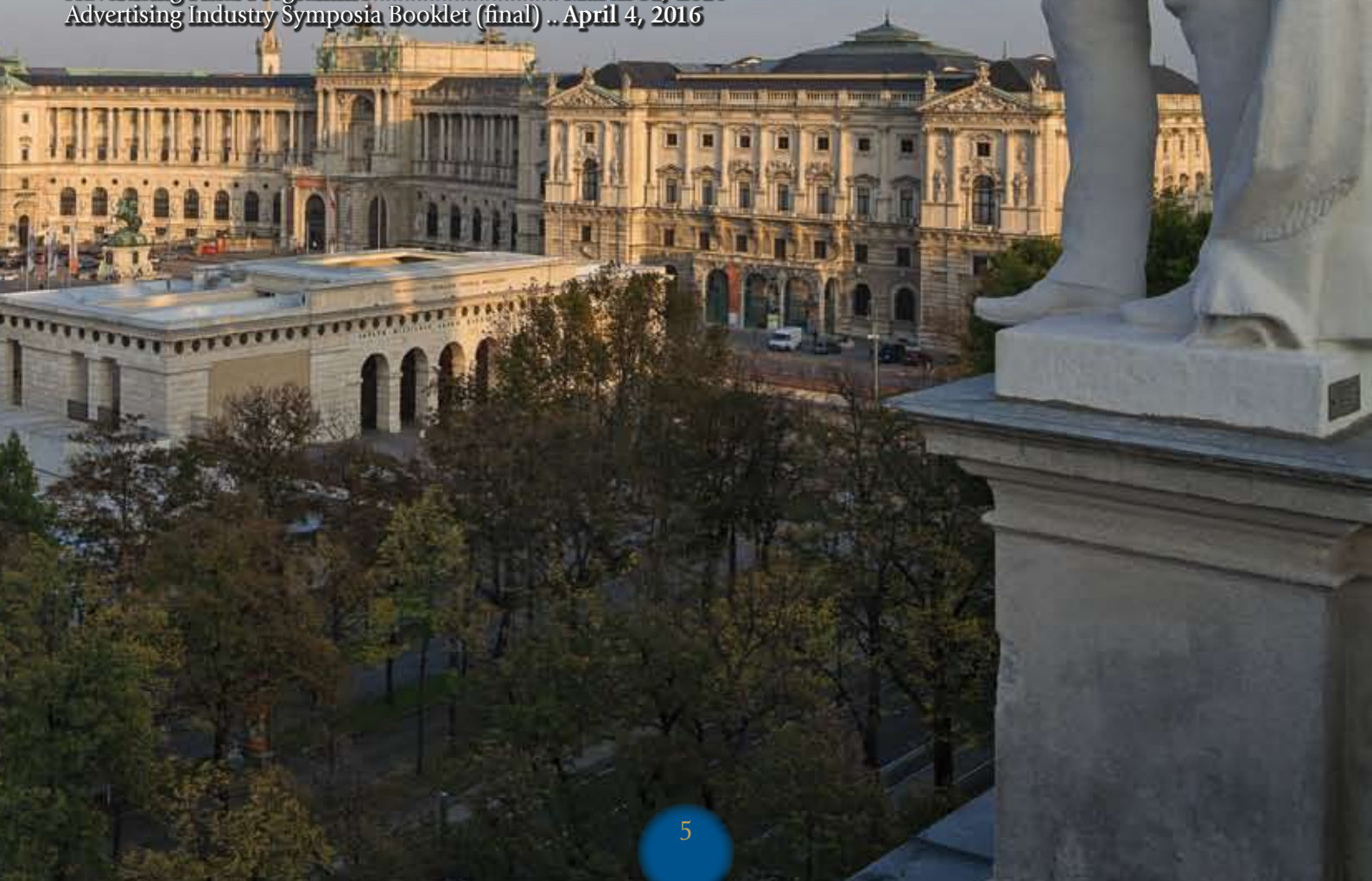
First application	November 10, 2015
Submission for evaluation	December 11, 2015
Final programme	March 6, 2016

Sponsorships

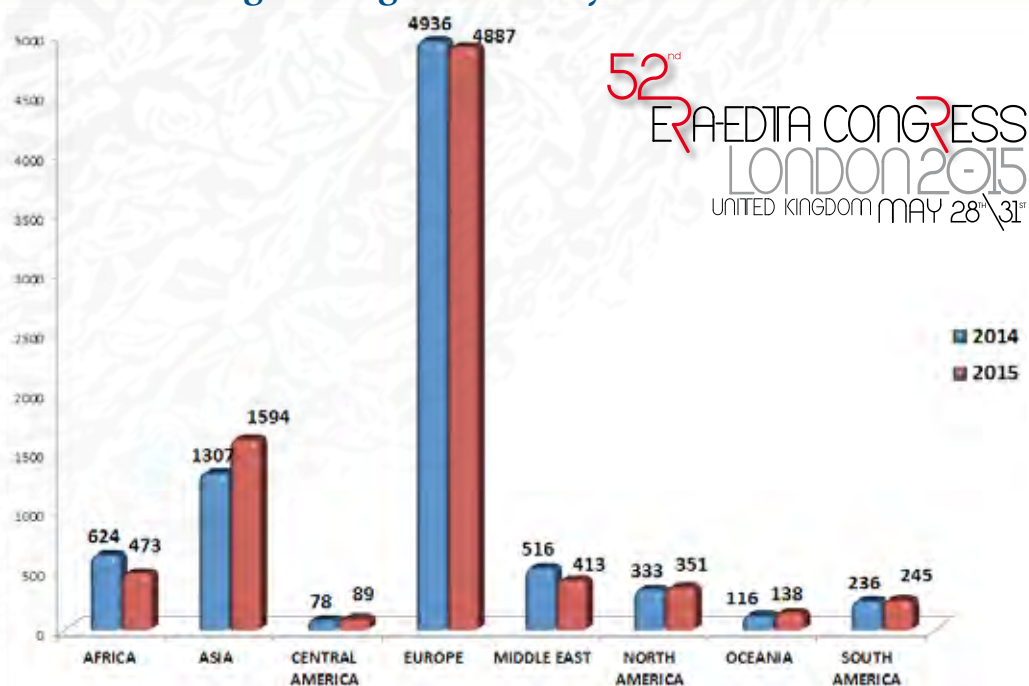
Deadline for sponsorship opportunities	February 29, 2016
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Advertising-artwork submission

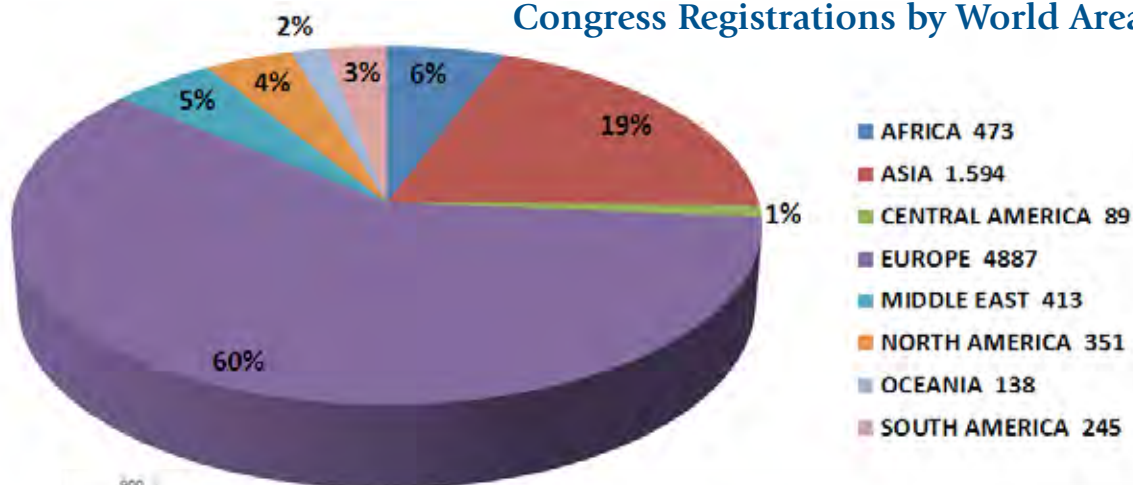
Advertising Final Programme	March 31, 2016
Advertising Industry Symposia Booklet (final) ..	April 4, 2016



Congress Registrations by World Area 2015 vs 2014



Congress Registrations by World Area



Congress Registrations by Country

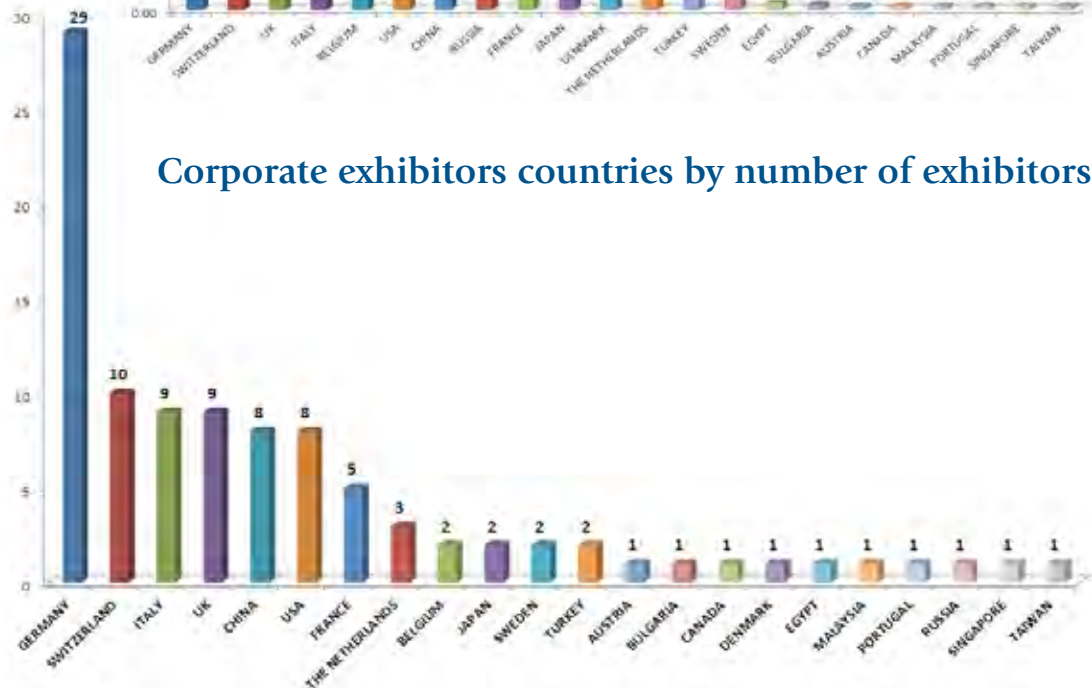


Fact & Figures

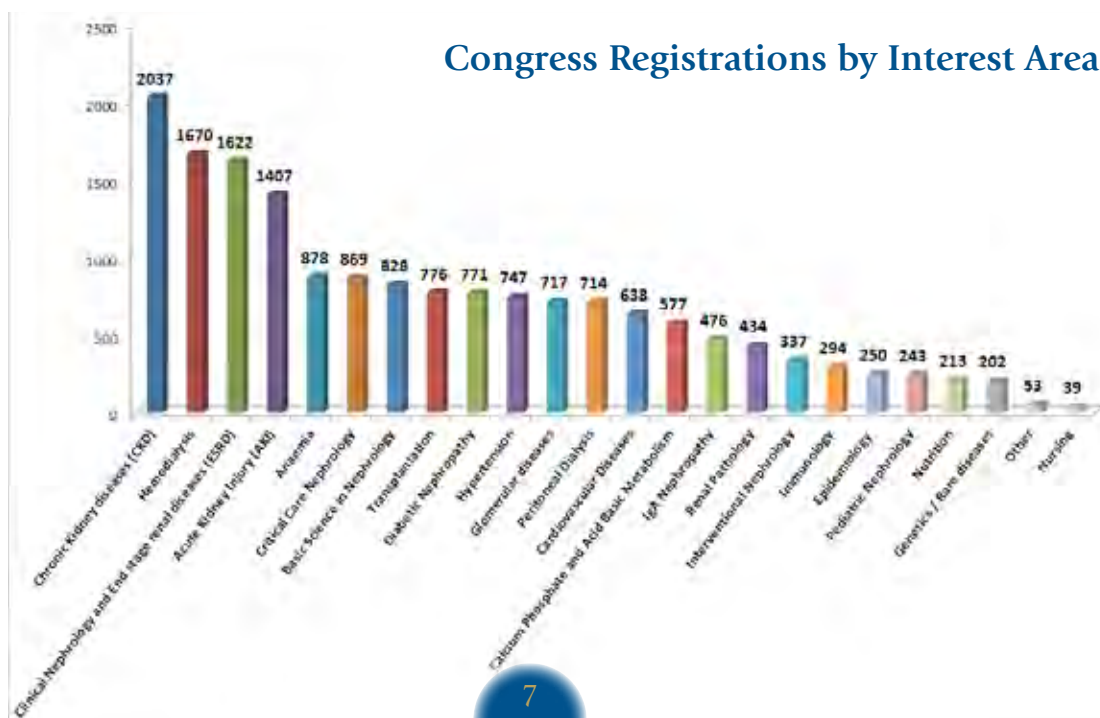
Corporate exhibitors countries by square metres



Corporate exhibitors countries by number of exhibitors

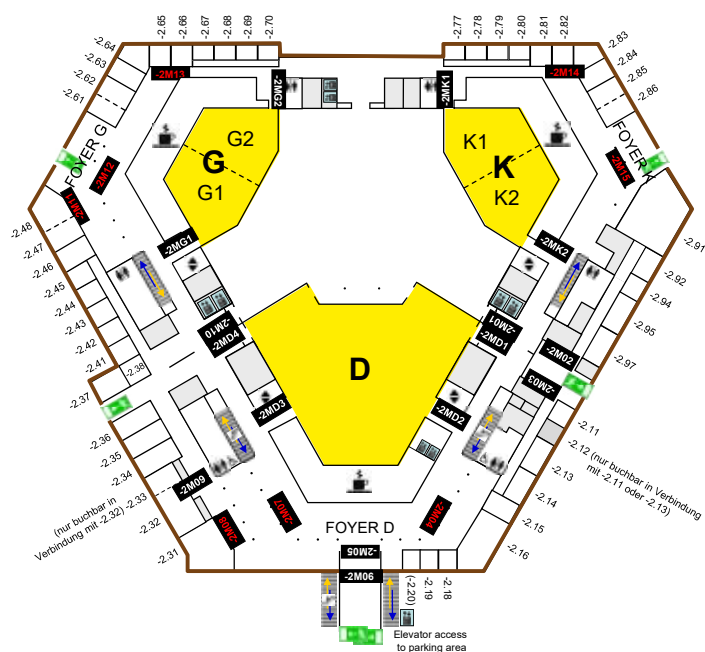
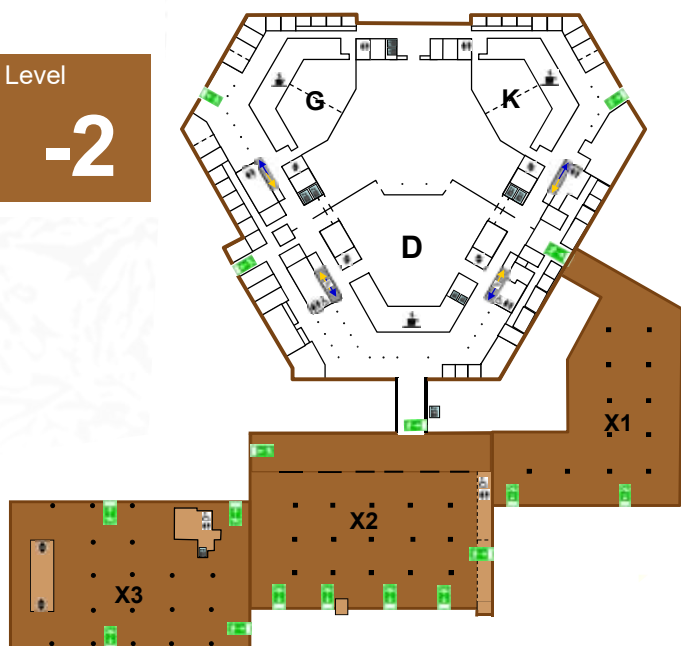


Congress Registrations by Interest Area



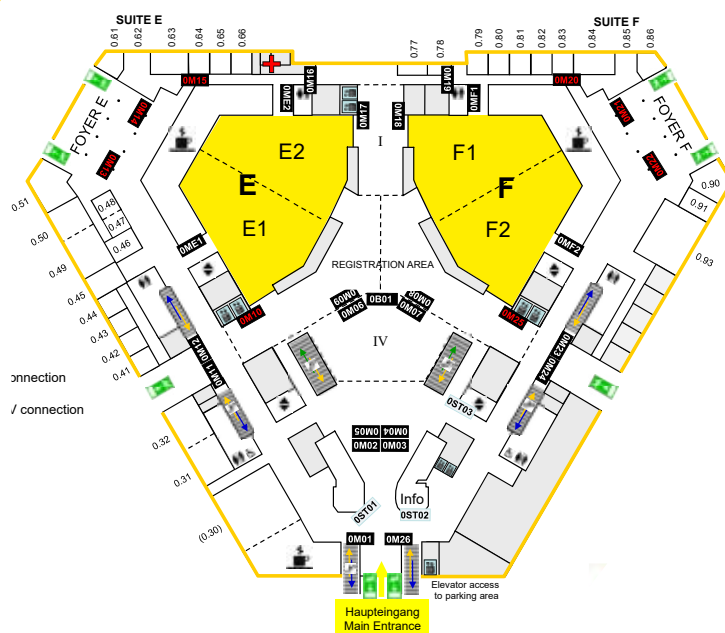
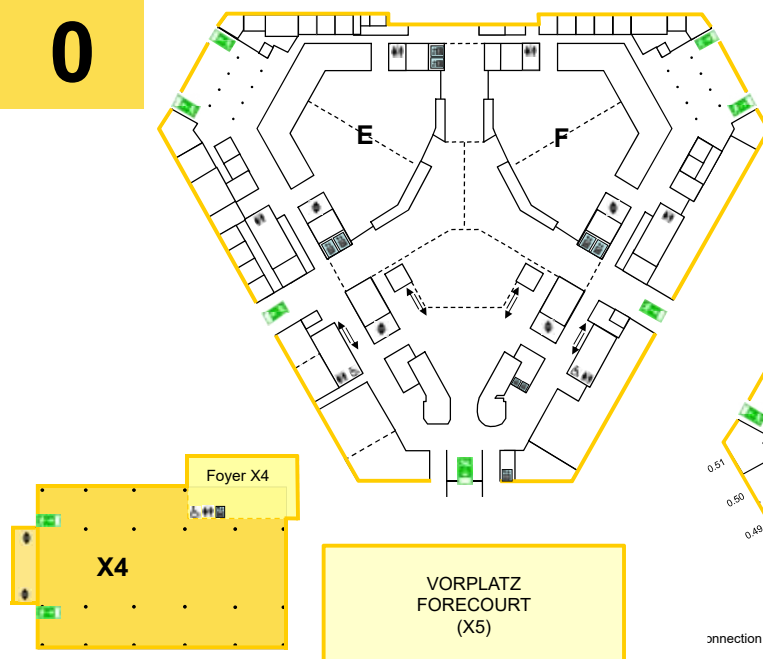
Level

-2



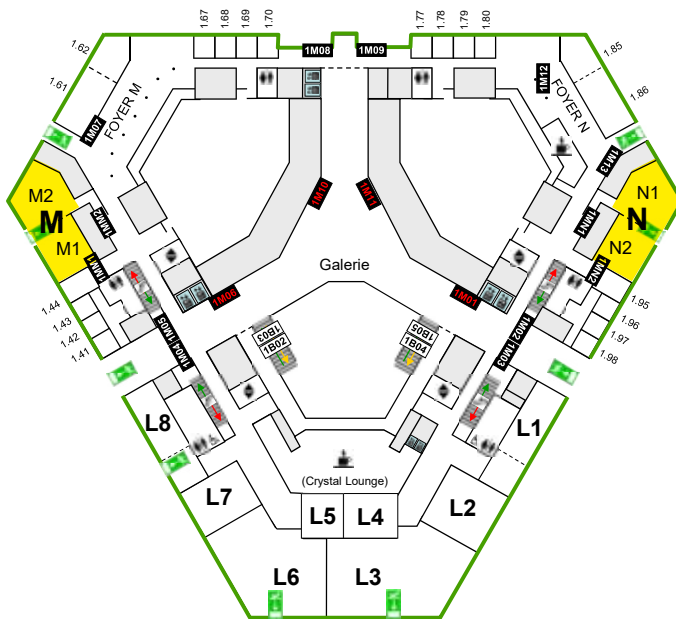
Level

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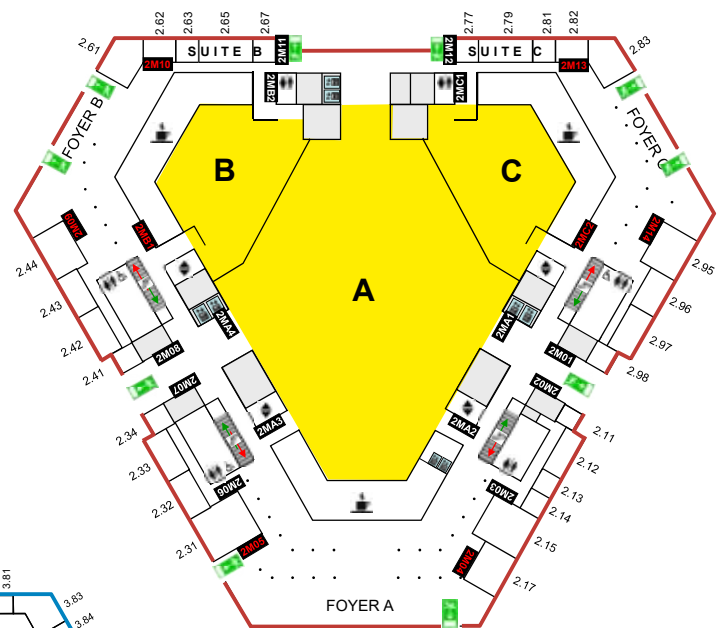
Level

1



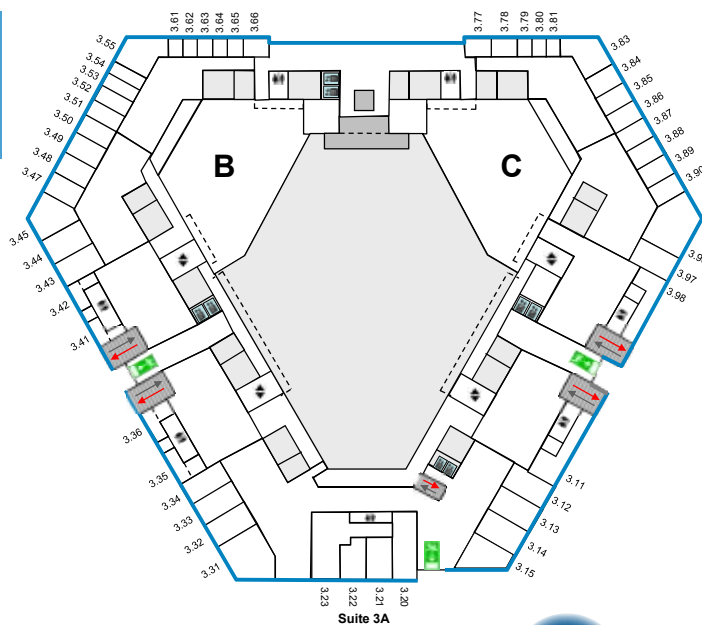
Level

2



Level

3





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Exhibition Opportunities

Floorplans	Austria Center Vienna
Registration & Service Area	Foyer
Main meeting rooms.....	Level 0
	Halls A-B-C
	Level 2
	Halls E-F.....
	Level 0
	Halls D-G-K
	Level -2
	Halls M-N
	Level 1
Poster session	Hall X4
	entrance through the exhibition
Catering & Sitting Area	in the congress exhibition + foyer Level -2
Congress Exhibition	Halls X1-X2-X3
	Level -2
Max height	Halls X1-X2.....
	3,5 meters
	Halls X3
	5,5 meters
Hanging Points	see relevant information in the technical floor plans
Max weight per sq.m.....	see relevant information in the technical floor plans

Exhibition timetable

Definite times for hours of operation and various deadlines will be confirmed in the Exhibitor Manual. However, the following timetable provides a guideline.

Build up	Halls X1-X2-X3
Wednesday, May 18, 2016.....	08.00-22.00
Thursday, May 19, 2016	08.00-22.00
Friday, May 20, 2016.....	08.00-22.00
Saturday, May 21, 2016.....	08.00-13.00(*)

Stand decoration & cleaning

Saturday, May 21, 2016.....	13.00-18.00(**)
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Exhibition

Saturday, May 21, 2016	19.00-21.00
Sunday, May 22, 2016.....	09.30-17.30 ^o
Monday, May 23, 2016	09.30-17.30 ^o
Tuesday, May 24, 2016	09.30-13.30

Dismantling

Tuesday, May 24, 2016	14.30-22.00
Wednesday, May 25, 2016.....	08.00-20.00

No prior dismantling is allowed. Times may be subject to change.

* All booth construction should be completed by 13.00, Saturday, May 21, 2016.
by that time aisles must be free of any exhibition material and/or empty boxes.

** Only booth decoration and cleaning are permitted during this time; booths should be operational.

Space fees - subject to VAT if applicable

Minimum space purchase is 9 square metres/m² - 3x3.

The booth is rented as "space only" for

<input type="checkbox"/> € 550,00	per sq.m for bookings received by January 31, 2016
<input type="checkbox"/> € 650,00	per sq.m for booking received from February 1, 2016

Publishers, journals and non-profit organizations will be charged a reduced rates of

<input type="checkbox"/> € 275,00	per sq.m. for bookings received by January 31, 2016
<input type="checkbox"/> € 325,00	per sq.m. for bookings received from February 1, 2016

The booth is rented as space only. This means that the booth site will be given without any prefabricated walls, installations, furniture, electricity, carpet and furnishings or any other technical supplies and facilities. The exhibitor must personally take care of the set-up and installation of the booth.

Exhibitor entitlements and benefits

- Attend the exhibition;
- Attend the Industry Symposia;
- Attend the Welcome Ceremony and Reception;
- Free exhibitor badges with the name of the exhibiting company (see relevant chapter);
- Free full registration - only for full exhibitors (see relevant chapter);
- Company profile and logo in the final programme included in all congress bags;
- Company name and logo listed in the official website www.era-edta2016.org and in the Congress App, if submitted within the deadline.



How to reserve an exhibition space

Please fill-in Form A (enclosed) and send it to the ERA-EDTA Industry Coordinator, zavalloni@era-edta.org or fax +39-051309477, no later than February 29, 2016.

Spaces will be assigned according to:

1. Participation to the **Booth Selection Meeting September 18, 2015**: with priority selection according to the 2015-2016 ERA-EDTA Ranking List;
2. From October 1 to October 30, 2015: with priority selection according to the 2015-2016 ERA-EDTA Ranking List;
3. Then from November 1, 2015 on a first-come-first-served basis.

Exhibitors' badges

These badges are reserved only for **EXHIBITING COMPANIES** and their branches only.

Exhibiting companies: you can upload the relevant information by May 6, 2016 on <https://cm.era-edta.org> using the username and password received by zavalloni@era-edta.org.

Affiliate companies: please visit www.era-edta2016.org/exhibition to find out the relevant link to access the online purchase system.

No. 5 badges, free of charge, will be given for every 9 square meters of booth booked/confirmed and only the name of the exhibiting company will appear on the exhibitors' badges.

Exhibitors' badges will be available at the Exhibitors'-Visitors' Desk, in the Registration Area starting May 20, 2016 (11.00-19.00) - unless agreed otherwise; plastic badge holders and lanyards can also be collected at this desk.

BADGES WILL NOT BE MAILED IN ADVANCE. The contact person of the company (exhibitor details) will be fully responsible of receiving and distributing the badges to colleagues/staff members.

Make sure that the contact person of the company hand outs badges to colleagues/customers before they access the restricted areas.

These badges are only meant for the staff working on the booth and must be used to enter the Exhibition Area during the hours when the exhibition hall is open to visitors (these are NOT set-up/dismantling badges). **These badges do not allow entrance to session halls or any other scientific activities, except the Industry Symposia.**

Extra exhibitors' badges

You can upload your request for extra badges by May 6, 2016 on <https://cm.era-edta.org> using the username and password received by zavalloni@era-edta.org; the cost for each extra badge is € 60,00, plus VAT if applicable.

After May 7, 2016 it will be possible to purchase extra exhibitors' badges at the Exhibitors'-Visitors' Desk located in the Registration Area, starting May 20, 2016 (11.00-19.00) **at the rate of € 75.00 each**, plus VAT if applicable.

No refunds will be given in case of cancellation.

Free full registrations

In order to take advantage of the free registration/s, the full details of the person/s must be **uploaded by May 6, 2016** on <https://cm.era-edta.org>, using the username and password received by zavalloni@era-edta.org.

Registrations will be given only to full exhibitors (i.e. paying € 550,00 per sqm) according to the chart on the right.

This benefit is not given to discounted/free exhibitors.

These free registrations are meant for the personnel of the exhibiting company who is interested in attending the scientific programme of the congress. If not used by the said deadline, these free full registrations cannot be reimbursed or exchanged for other items/services. A company business card is required upon registration.

Booth size	Free registrations
9-50 sqm	1
51-100 sqm	2
101-150 sqm	3
151-200 sqm	4
> 201 sqm	5

Visitors' badges

These badges are for **Visitors wishing to enter the exhibition only**; please visit www.era-edta2016.org/exhibition to find out the relevant link to access the online purchase system.

The costs per each Visitors' Badge are:

- € 100,00 if pre-ordered by May 6, 2016
- € 120.00 if booked after May 7 and/or on site.

These badges do not allow entrance to session halls or any other scientific activities.



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Industry Symposia

Application forms C enclosed

Industry Symposia are commercially supported educational activities held during the 53rd ERA-EDTA Congress; they are open to delegates and exhibitors to attend.

Who can organize them

Industry symposia may be supported only by exhibiting companies. Organizers of an industry symposium will be charged a fee.

Day-time-duration

The Industry Symposia will be organized during following time slots:

May 21, Saturday	12.15-13.15	up to 2 parallel mini-symposia - 60 minutes gross
May 22, Sunday	06.45-07.45	up to 2 parallel symposia - 60 minutes net
	13.30-15.00	max 8 parallel symposia - 90 minutes net of which 60 minutes net of scientific program
	18.45-19.45	up to 2 parallel symposia - 60 minutes net
May 23, Monday	06.45-07.45	up to 2 parallel symposia - 60 minutes net
	13.30-15.00	max 8 parallel symposia - 90 minutes net of which 60 minutes net of scientific program
	18.45-19.45	up to 2 parallel symposia - 60 minutes net
May 24, Tuesday	12.15-13.15	up to 2 parallel mini-symposia - 60 minutes gross

The scientific part of the Lunch Industry Symposium is limited to 60 minutes; if the slot is longer about 30 minutes are left for walk-in and for the Industry to provide catering, if programmed.

Rates

The rates are based on the capacity of the requested/confirmed room(s):

	Breakfast symposia	Lunch symposia	MiniLunch symposia	Dinner symposia
	May 22-23	May 22-23	May 21 & 24	May 22-23
Room for 1,000/1,400 people	<i>not available</i>	€ 40.000,00	<i>not available</i>	<i>not available</i>
Rooms for 600/800 people	<i>not available</i>	€ 35.000,00	<i>not available</i>	<i>not available</i>
Rooms for 400 people	<i>not available</i>	€ 30.000,00	€ 17.500,00	€ 20.000,00
Rooms for 200 people	€ 15.000,00	€ 25.000,00	€ 12.500,00	€ 17.500,00

The rates include:

Rates subject to VAT if applicable.

- Rental fee of the room with standard a/v equipments and technical assistance;
- Publication of the symposium programme in the Final Programme and in the website;
- Double-page advertisement in the Industry Symposia Booklet (artwork production costs not included);
- Two poster boards and a literature rack available directly at the Congress Venue for the day of the Symposium only (posters and flyers printing at your charge);
- Use of the congress logo on your invitation and promotional documents.

Upgrades

- Connect to an overflow room or a private lounge to increase your audience: ask for a cost estimation!
- E-Material Service: allow up to 8,000 people to receive the full content of your symposium and to enhance your education performances: ask for a cost estimation!

Travel & living of the Industry Symposium Faculty

Travels and accommodation should be taken care by the Company and any agreement must be reached directly with the Speakers. If your Speakers/Chairpersons are part of the Congress Faculty as well, they can be offered accommodation at the Congress Headquarters Hotels, ERA-Eurocongress Ltd will send you the estimation of accommodation costs, and the amount will be invoiced after the congress.

Catering service is not included in the fees.

The Final Programme and the Industry Symposia Booklet will be printed by the ERA-EDTA Congress Office and included in the congress bags.

Proposals - First submission

The proposals - **first submission** / see "Form C" - to be sent to the ERA-EDTA Industry Coordinator by **November 10, 2015**.

The first submission should include the main topic(s) of the symposium, the preferred dates and symposium type together with the expected participants.





Proposals - Second Application

To the companies having sent the Form C by November 10, 2015, specific credentials will be emailed to access the online application where to upload the programme draft - including a short abstract - and the proposed chairpersons-speakers should be provided by **December 11, 2015**.

The Scientific Committee/SC will decide the dates, the symposium type (breakfast/lunch-minilunch/dinner) and the rooms of the symposia according to the submitted files (detailed program, rationale, abstract and speakers' CV), trying to comply with the preferences marked and to avoid overlaps or interferences with the congress scientific programme. The SC will carefully check the contents of the proposed symposia, thoroughly evaluate the programme draft, ask the company to provide further details and explanations when necessary, and can also request changes to be made, as well as make them a mandatory condition for acceptance.

The SC might reject submissions that do not comply with the above mentioned principles. The selection will be made on the basis of the scientific relevance perceived by evaluating the second application.

The SC will decide the date and room of the symposia (trying to comply with the preferences marked in the application form) according to their contents and to the risk of overlapping or interference with the congress scientific programme or with another parallel symposium.

Preliminary acceptance and day/room allocation

Once the programme draft/preliminary has been evaluated by the SC, a confirmation letter will be sent by the ERA-EDTA Industry Coordinator with the exact confirmation of the day as well as the allocated room.

Final programme of the Industry Symposia

The final programme should be uploaded by **March 6, 2016**, using the same online procedure of the second submission; the final titles, speakers and chairs have to be provided, using the online application.

Promotion

The Industry Symposia will be included in a special dedicated section of both the Final Programme and the website www.era-edta2016.org.

The Industry Symposia Booklet will be printed by the ERA-EDTA Congress Office according to the Congress layout considering the **artwork provided by the company within April 4, 2016 on a high resolution file** (as in the past years at least 10 days before the deadline a low-resolution-artwork should be e-mailed for graphic/content check).

The Industry Symposia Booklet will be included in the congress bags and will also be available online at www.era-edta2016.org relevant section; furthermore a dedicated e-mail blast will be sent to all our database 14 days before the congress starts with the ISB link.

Two poster boards (90x120 cms/portrait) and a literature rack/shelf will be provided for each company that is organizing an industry symposium. The ERA-EDTA Congress Office will be in charge of displaying them in two different visible places of the congress center for which you will receive a detailed floor plan closer to congress dates.

Companies are entitled to place their posters and flyers on display only on the day the symposium is held.

Companies are allowed to place posters, self standing banners or sign boards just outside the hall not earlier than an hour before the start of the symposium; all of them must be immediately removed after the end of the symposium.

Hand outs of any kind, or signposting within the congress center, is strictly forbidden.

Failure to comply with these rules will result in the loss of points in the ranking list.

Policy

The ERA-EDTA Congress Office is aware that companies involved in the organization of an industry symposium are unlikely to have confirmations from the speakers/chairpersons in the early stages. For this reason the ERA-EDTA Congress Office will accept the fact that speakers/chairpersons may change from the preliminary draft to the final programme; moreover it is guaranteed that all information contained in the programme drafts will be handled as strictly confidential. Although the ERA-EDTA Congress Office understands that some speakers may have committed to participating in an industry symposium, please be aware that the policy does not permit a speaker to repeat lectures given during industry symposium. Furthermore there is a strict limitation of **maximum one/1 talk and one/1 chair** one person can give. If the ERA-EDTA Congress Office finds out that a speaker/chairperson has an overlap of two parallel symposia, it will promptly inform both companies in order to solve the matter.



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Sponsorship opportunities

Application form E enclosed

53rd CONGRESS
ERA-EDTA
VIENNA AUSTRIA MAY 21st-24th, 2016

The opportunities listed below might be combined in a Sponsorship package so as to take advantage of a larger impact with a reduced cost. Please fill-in Form E (enclosed) and send it to the ERA-EDTA Industry Coordinator, E-mail: zavalloni@era-edta.org or fax +39-051309477 no later than **February 29, 2016**.

Rates subject to
VAT if applicable.

Networking Opportunities

Opening Ceremony and Welcome Reception ..	Cost: upon request
National Presidents' meeting	Cost: upon request
Company Hospitality Suite	Cost: upon request
VIP Room.....	Cost: upon request

Educational Opportunities

Educational webinar	from € 15,000.00
Industry Symposia	from € 25,000.00
Abstract CDs	from € 15,000.00
Poster Online Service	at supplier's invoice
www.NDTEducational.org	from € 5,000.00
NDT-Educational/Literature Review	from € 5,000.00

Profile Opportunities

Final programme	from € 10,000.00
Industry Symposia Booklet.....	€ 15,000.00
Bookmark final programme	€ 12,000.00

Congress Services

Congress note pads & pens/visibility fee	€ 15,000.00
Congress bags/visibility fee	€ 25,000.00
Bag insert	no longer available
Transportation passes	Cost: upon request
Lanyards+badge holders+programme at a glance.	€ 30,000.00
Coffee-tickets	no longer available
Congress Map	from € 15,000.00
Internet corner.....	€ 15,000.00
Storage rooms, hospitality suites and meeting rooms.....	Cost: upon request





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Educational opportunities

Educational grants

Cost: upon request

Sponsor companies will be entitled to:

- Acknowledgement in the Final Programme/sponsor section
- Sponsor acknowledgement on the website:
www.era-edta2016.org

Industry Symposia

See page 12

The fees include:

- Rental fee of the room with standard a/v equipments and technical assistance;
- Publication of the symposium programme in the Final Programme and in the website www.era-edta2016.org
- Double-page advertisement in the Industry Symposia Booklet (artwork production costs not included);
- Two poster boards and a literature rack available at the Congress Venue for the day of the Symposium only (posters and flyers printing at your charge);
- Use of the Congress logo on your invitation and promotional documents

Travel & living of the Industry Symposium Faculty not included.

Catering service is not included in the fees.

Please see the full conditions mentioned in the relevant chapter "Industry Symposia"

Abstracts CDs

Cost: from € 15,000.00

The Abstracts CDs is included as a supplement to NDT and is also distributed during the congress. The sponsor is entitled to have an exclusive advert on the CD-Rom. A few weeks before the congress and for one year after the congress the abstracts will be posted online.

The Abstracts CDs are produced in 8,000/8,500 copies

by the ERA-EDTA Congress Office and they include all accepted abstracts of the Congress.

Sponsor company will be entitled to:

- Company name and logo on the CD;
- Extra flow of delegates in the sponsoring company booth;
- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website:
www.era-edta2016.org

Poster online service

at supplier's invoice

The poster online viewing stations will be located within the congress venue and will include all the accepted posters of the 53rd Congress.

Sponsor company will be entitled to:

- Company name and logo on the screen saver of each PC;
- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website:
www.era-edta2016.org

www.NDTEducational.org
& [NDT-Educational/Literature Review](http://www.NDT-Educational/Literature%20Review)
€ 5,000.00 / each / per company

The two educational sites give companies a different advertising approach. The websites lead to a worldwide nephrology community looking especially for relevant scientific contents, information, data, presentations and answers.

Sponsor companies will be entitled to:

- Company name and logo in the homepages of the site;
- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website:
www.era-edta2016.org





Profile Opportunities

Final Programme - FP

The Final Programme will be printed in May 2016, inserted in all delegate bags, posted on the website www.era-edta2016.org and distributed at the congress.

Space will be assigned as per previous years bookings, if any space left on a first-come-first-served basis.

Page artworks should be received by March 31, 2016.

Internal back cover - 3rd cover page, in colors € 15,000.00

Inside page, in colors € 10,000.00
to be included in the Industry dedicated section of the final programme

Internal front - 2nd cover page and outside back cover - 4th cover page: no more available due to UEMS restrictions

Sponsor companies will be entitled to:

- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website: www.era-edta2016.org

Industry Symposia Booklet

The Industry Booklet will be printed in May 2016 inserted in all delegate bags, posted on the website www.era-edta2016.org and distributed at the congress.

Space will be assigned as per previous years bookings, if any space left on a first-come-first-served basis.

Page artworks should be received by April 4, 2016.

Outside back cover - 4th cover page, in colors € 15,000.00

Sponsor company will be entitled to:

- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website: www.era-edta2016.org

Bookmark Final Programme

Loose, in colors, two sides; it can be company branded. It will be inserted in the Final Programme of the delegate bags. Space will be assigned on a first-come-first-served basis.

A sample should be received by April 4, 2016 for approval.

Maximum size 60 mms X 180 mms. € 12,000.00

Eco-friendly production and transportation to the congress center for bag preparation at company's own cost.

Sponsor company will be entitled to:

- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website: www.era-edta2016.org



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Congress Services

Congress note pads & pens for congress bags

A note pad and pen are included in every congress bag. Approximately 8,000/8,500 are required (definite number to be specified closer to the congress date).

Pads and pens, complete with company logo/inscription, are provided by the sponsor and must be Eco-friendly.

[A detailed proposal inclusive of pictures should be sent to the ERA-EDTA Congress Office for approval, by February 29, 2016.](#)

Visibility fee € 15,000.00

Eco-friendly production and transportation to the congress center for bag preparation at company's own cost.

Sponsor company will be entitled to:

- Being sole sponsor;
- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website:

www.era-edta2016.org

Congress Bags

All delegates and press representatives will receive a congress bag. Approximately 8,000/8,500 are required (definite number to be specified closer to the congress date).

Visibility fee € 25,000.00

Eco-Friendly production and transportation to the congress center for bag preparation at company's own cost.

The procedure how to submit a company proposal will be sent to the pitching company(ies).

Sponsor company will be entitled to:

- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website:

www.era-edta2016.org

Bag Insert

ERA-EDTA is trying to organize an Eco-Friendly Congress and therefore the bag inserts will be limited to the necessary scientific tools with a specific limitations of commercial inserts, therefore bag insert will be no longer available.

Transportation passes

Cost: upon request

Sponsor companies will be entitled to:

- Name and logo on the passes, if possible;
- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website:

www.era-edta2016.org

Lanyards + badge holders + programme at a glance

These items will give a great visibility to the sponsor company since all delegates will receive a badge; the same applies for exhibitors, staff people and press representatives.

Approximately 12,000 are required (definite number to be specified closer to the congress date).

[Programme at a glance can be either produced by ERA-EDTA graphic designer or by the company itself, in this case a printing proof is requested by the end of March 2016.](#)

Visibility fee € 30,000.00

Eco-friendly production and transportation to the congress center for distribution at company's own cost.

Sponsor company will be entitled to:

- Being sole sponsor;
- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website:

www.era-edta2016.org

Coffee-tickets & Water Dispensers

They are no longer available since coffee stations are organized in the exhibition and refreshments are served to delegates without asking for coffee-tickets.

Wherever possible, a company can sponsor the coffee stations or the water dispensers.





Congress Maps

The congress maps are inserted in every congress bag, on the website and also on the congress app.

Approximately 8,000/8,500 are required (definite number to be specified closer to the congress date).

Visibility fee € 15,000.00

Production and transportation to the congress center for bag preparation at company's own cost.

Sponsor company will be entitled to:

- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website: www.era-edta2016.org

Internet Corner

Internet Corner(s) will be housed within the congress venue and it will feature a minimum of 10 workstations.

Visibility fee € 15,000.00

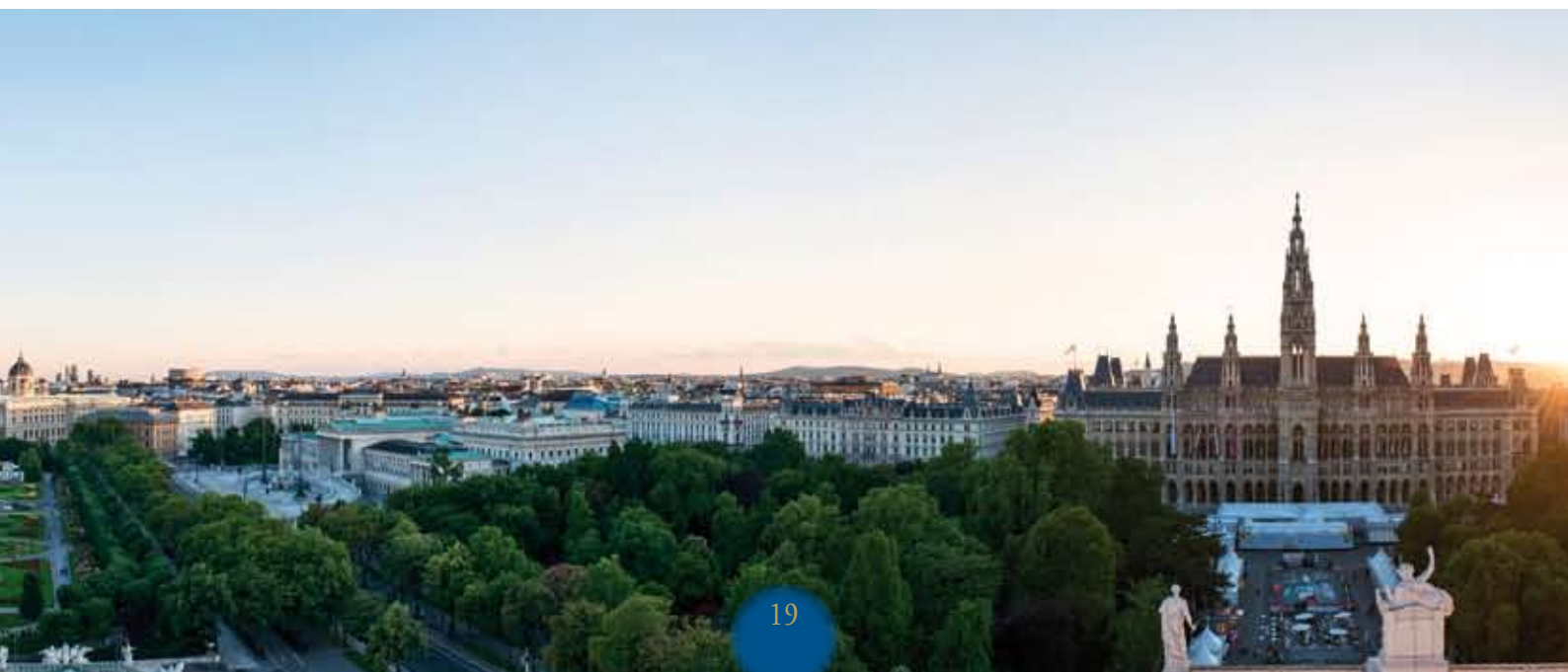
Sponsor company will be entitled to:

- Company name and logo prominently displayed;
- Acknowledgement in the Final Programme/sponsor section;
- Sponsor acknowledgement on the website: www.era-edta2016.org

Storage rooms, hospitality suites and meeting rooms

Cost: upon request

They might be available within the congress center premises. Further details will be available closer to the congress dates.





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Terms & Conditions

1. Industry Symposium - IS

An IS should fit in the allotted time slots as per contracts sent as confirmation.

Please also note that all meeting rooms should be vacated as agreed so that the cleaning staff can collect all the lunch box empties and refresh the rooms.

The IS must be open to all congress participants. All persons attending must be registered as full participants or as exhibitors. Persons without a badge will not be allowed to enter the room. All other scientific sessions are not open to exhibitors.

It is strictly forbidden to hold an IS outside the congress premises three days prior to the congress, during the official days or two days post congress, unless it is an Official Congress Satellite Symposium. Any formal presentations occurring at hospitality suite will be regarded as an IS, to which the above mentioned rules apply.

Application to hold an IS - **Form C** (enclosed) - containing a draft title, the field of interest and perspective speakers/chairpersons (if any at all) should be sent to ERA-EDTA Industry Coordinator **by November 10, 2015**.

The programme draft - including a short abstract and the proposed chairpersons-speakers will have to be uploaded online according to the instructions received, **by December 11, 2015**.

The final programme must be sent to the ERA-EDTA Industry Coordinator **by March 6, 2016** using the online application. Please note that there is a strict limitation of **maximum one/1 talk and one/1 chair one/1 person** can give. If the ERA-EDTA Congress Office finds out that a speaker/chairperson has an overlapping in two parallel symposia, it will promptly inform both companies in order to solve the matter.

The ERA-EDTA Congress Office will include the IS scientific

programmes in a special section of the Final Programme. According to the appropriate layout; the acknowledgement will be organised by on the bottom of the page.

Travel & living of the Industry Symposium Faculty

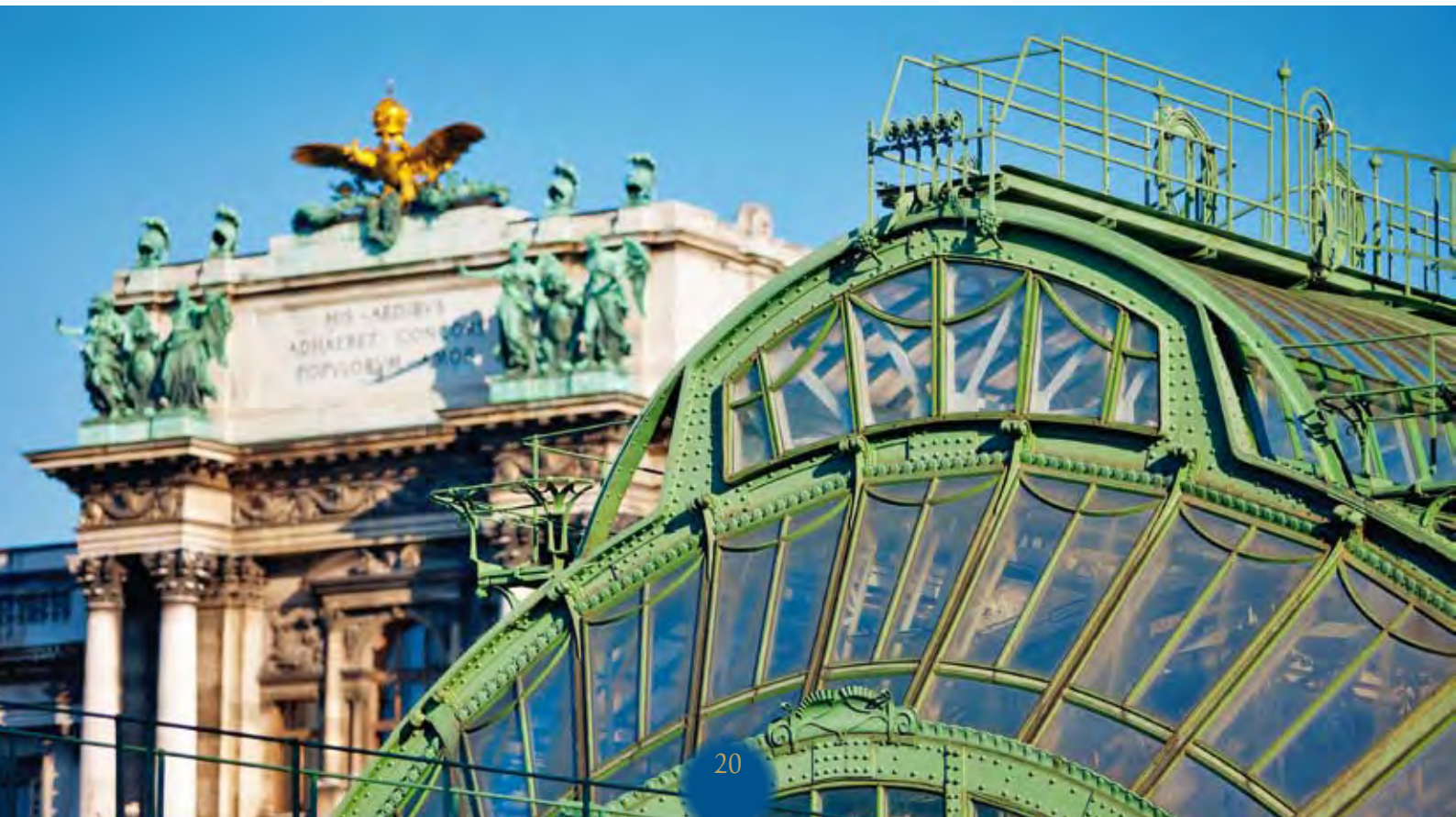
Travels and accommodation should be taken care by the Industry and any agreement about it must be directly between Speaker and Company. If your Speakers/Chairpersons are part of the Congress Faculty as well, they can be offered accommodation at the Congress Headquarters Hotels, ERA-Eurocongress Ltd will send you the estimation of accommodation costs, and the amount will be invoiced after the congress.

The Industry Symposia Booklet will be printed by the ERA-EDTA Congress Office and it will include all the company layouts (double-page-advert) according to the graphic frame that will have been previously provided. Companies failing to submit the artworks within the deadline will not be included in the ISB.

Reproduction of logo. The ERA-EDTA Congress Office will send the organizing company the official congress logo for the use in any printings related to the IS. However, all printings containing this logo need to be officially approved by the ERA-EDTA Congress Office prior to printing.

Room dressing. The ERA-EDTA Congress Office will agree with the organizing companies specific slots for rehearsals and/or soft set-up. All costs involved must be paid by the company. The IS meeting rooms must be left with their own congress set-up/lay-out as per contract signed.

Final Site Briefings. A couple of days before the IS a final site briefing can be organized at the congress venue in order to double-check that all the necessary arrangements have been taken care of. Please contact the Industry Coordinator.



Promotion on-site. Organizing companies will have the chance of promoting the IS by producing two posters and flyers for each IS. No. 2 poster boards and a literature rack will be made available within the congress center only on the day of the IS.

A self standing banner or roll-up might be put at the entrance of the session room an hour before the IS and removed at the end of it.

It is not allowed to display or distribute any promotional material within the congress center, at the entrance or in an area of 500 meters around the congress center.

Payment. Payment is requested within 30 days from the invoice date.

Cancellation. Cancellation of an IS after having received the official confirmation will be subject to following charges:

<i>Within January 31, 2016</i>	<i>50% of the amount due</i>
<i>after February 1, 2016</i>	<i>full amount due</i>

In case a cancellation is received before the official confirmation is sent, no cancellation charge will be made.

2. Exhibition space

2.1 Regulation compliance. The exhibitors agree to observe all regulations and requirements stipulated in this document and shall not see them as merely administrative. The ERA-EDTA Industry Coordinator and the authorities of the congress venue will exercise full power in the duties vested to their rank to find the means necessary in order to enforce the present regulations to their full extent.

The exhibitors accept to comply with all regulations thereof and any new provision and/or amendment that may be brought due to the circumstances at that time; the organizers reserve the right to convey new information even verbally.

2.2 Mandatory forms. ERA-Eurocongress Ltd will confirm the booth assignment with an e-letter including the Congress Venue Technical Guidelines:

2.3 Payment. Payment is requested within 30 days from the invoice date.

2.4 Cancellation. All partial or total cancellation by the exhibitors must be made in writing to the ERA-EDTA Industry Coordinator.

All partial or total cancellation by the exhibitors will be subject to cancellation penalties as follows:

<i>Before December 31, 2015</i>	<i>30% of the amount due</i>
<i>from January 1, 2016</i>	
<i>to March 30, 2016</i>	<i>75% of the amount due</i>
<i>after March 31, 2016</i>	<i>full amount due</i>

2.5 Insurance. To be advised at a later stage.

2.6 Changes. The ERA-EDTA Congress Office reserves the right to alter time schedules. Deferring the congress date, alteration of the time schedule or change of venue eventually made by the ERA-EDTA Congress Office shall not justify partial or total cancellation by the exhibitors.

3. Sponsoring opportunities

3.1 Priorities. The ERA-EDTA Congress Office reserves the right to assign a sponsoring opportunity to a company according to the position in the ERA-EDTA Ranking



List, to the previous congress sponsorships, to the date of receipt of the application form, to the fact that the company is an exhibitor or not and to the fact that an item might be part of a Participation Comprehensive Package.

3.2 Denial. The ERA-EDTA Congress Office reserves the right to deny a sponsoring opportunity to any company or organization whose activity does not directly concern the general topic of the congress or whose products fail to meet the level of performance required by the Organising Committee.

3.3 Payment. Payment is requested within 30 days from the invoice date.

3.4 Cancellation. All partial or total cancellation by the companies must be made in writing to the ERA-EDTA Industry Coordinator. All partial or total cancellation by the companies will be subject to cancellation penalties as follows:

<i>Before December 31, 2015</i>	<i>10% of the amount due</i>
<i>from January 1, 2016</i>	
<i>to March 30, 2016</i>	<i>50% of the amount due</i>
<i>after March 31, 2016</i>	<i>full amount due</i>



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ERA-EDTA
VIENNA MAY 21st-24th, 2016
AUSTRIA

APPLICATION FORM A
EXHIBITION SPACE - by February 29, 2016
to be e-mailed to zavalloni@era-edta.org

Exhibitor details:

Companyname _____

Address _____

Zip/city/country _____

Contactperson _____

Telephone/fax _____

E-mail/mobile _____

Invoicing (legal address):

Companyname _____

Address _____

Zip/city/country _____

Vatregistrationnumber _____

☐ PO is requested

Space fees - Rates subject to VAT if applicable.

Minimum space purchase is 9 square metres/m² - 3x3.

The booth is rented as "space only" for

- € 550,00 per sq.m for bookings received by January 31, 2016
 - € 650,00 per sq.m for booking received from February 1, 2016
- Publishers, journals and non-profit organizations will be charged a reduced rates of
- € 275,00 per sq.m. for bookings received by January 31, 2016
 - € 325,00 per sq.m. for bookings received from February 1, 2016

Booth choices (in order of preference): _____ Surface (in sq.m): _____

List of any exhibitor(s) you do NOT wish to be near: _____

List of any exhibitor(s) you do wish to be near: _____

Are you a non-profit organization or a Medical Publisher? ☐ Yes ☐ No

We agree to pay the amount due for the exhibition space within 30 days from the invoice date; we accept also the terms and conditions reported in this Industry Prospectus.

Signature _____

Date signed _____

Send this form by February 29, 2016 to: ERA-EDTA Industry Coordinator - c/o ERA-EDTA Industry Relations
Via E. Mattei, 92 - 40138 Bologna, Italy - Fax: +39-051309477 - E-mail: zavalloni@era-edta.org



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APPLICATION FORM C

INDUSTRY SYMPOSIA APPLICATION FORM - by November 10, 2015

to be e-mailed to zavalloni@era-edta.org

Applicant details:

Company name _____
Address _____
Zip/city/country _____
Contactperson _____
Telephone/fax _____
E-mail/mobile _____

Invoicing (legal address):

Companyname _____
Address _____
Zip/city/country _____
Vatregistrationnumber _____

☐ PO is requested

Agency working on behalf (if any appointed):

Companyname _____
Address _____
Zip/city/country _____
Contactperson _____
Telephone/fax _____
E-mail/mobile _____
Draft title (if any) _____
Field of interest _____
Proposed speakers/chairpersons (if any) _____

Day-time-duration - The Industry Symposia will be organized during following time slots:

May 21, Saturday	12.15-13.15	up to 2 parallel mini-symposia - 60 minutes gross
May 22, Sunday	06.45-07.45	up to 2 parallel symposia - 60 minutes net
	13.30-15.00	max 8 parallel symposia - 90 minutes net of which 60 minutes net of scientific program
	18.45-19.45	up to 2 parallel symposia - 60 minutes net
May 23, Monday	06.45-07.45	up to 2 parallel symposia - 60 minutes net
	13.30-15.00	max 8 parallel symposia - 90 minutes net of which 60 minutes net of scientific program
	18.45-19.45	up to 2 parallel symposia - 60 minutes net
May 24, Tuesday	12.15-13.15	up to 2 parallel mini-symposia - 60 minutes gross

The scientific part of the Lunch Industry Symposium is limited to 60 minutes; if the slot is longer about 30 minutes are left for walk-in and for the Industry to provide catering, if programmed.

Rates - The rates are based on the capacity of the requested/confirmed room(s):

	Breakfast symposia	Lunch symposia	MiniLunch symposia	Dinner symposia
	May 22-23	May 22-23	May 21 & 24	May 22-23
Room for 1,000/1,400 people	not available	€ 40.000,00	not available	not available
Rooms for 600/800 people	not available	€ 35.000,00	not available	not available
Rooms for 400 people	not available	€ 30.000,00	€ 17.500,00	€ 20.000,00
Rooms for 200 people	€ 15.000,00	€ 25.000,00	€ 12.500,00	€ 17.500,00

Preferred date(s)/time(s)

☐ May 21, 2016
☐ May 22, 2016
☐ May 23, 2016
☐ May 24, 2016

☐ 06.45-07.45
☐ 06.45-07.45

☐ 12.15-13.15
☐ 13.30-15.00
☐ 13.30-15.00
☐ 12.15-13.15

☐ 18.45-19.45
☐ 18.45-19.45

Estimated attendance _____

Room requested ☐ for 200 people ☐ for 400 people ☐ for 600/800 people ☐ up to 1,000-1,400 people ☐ other capacity _____
Please mark from 1 (most preferred) to 3 (less preferred)

We agree to pay the amount due for the industry symposium within 30 days from the invoice date; we accept also the terms and conditions reported in this Industry Prospectus.

Signature _____

Date signed _____

Send this form by November 10, 2015 to: ERA-EDTA Industry Coordinator - c/o ERA-EDTA Industry Relations
Via E. Mattei, 92 - 40138 Bologna, Italy - Fax: +39-051309477 - E-mail: zavalloni@era-edta.org



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VIENNA MAY 21st-24th 2016
AUSTRIA

APPLICATION FORM E

SPONSORSHIP OPPORTUNITIES - by February 29, 2016 to be e-mailed to zavalloni@era-edta.org

Exhibitor details:

Company name _____

Address _____

Zip/city/country _____

Contact person _____

Telephone/fax _____

E-mail/mobile _____

Invoicing (legal address):

Company name _____

Address _____

Zip/city/country _____

Vat registration number _____

☐ PO is requested

Please mark a maximum of 5/five items in order of preference (1 as most and 5 as least preferred)

Networking Opportunities

- ☐ Opening Ceremony and Welcome Reception Cost: upon request
- ☐ National Presidents' meeting Cost: upon request
- ☐ Company Hospitality Suite Cost: upon request
- ☐ VIP Room Cost: upon request

Educational Opportunities

- ☐ Educational webinar from € 15,000.00
- ☐ Industry Symposia from € 25,000.00
- ☐ Abstract CDs from € 15,000.00
- ☐ Poster Online Service at supplier's invoice
- ☐ www.NDTEducational.org from € 5,000.00
- ☐ NDT-Educational/Literature Review from € 5,000.00

Profile Opportunities

- ☐ Final programme from € 10,000.00
- ☐ Industry Symposia Booklet € 15,000.00
- ☐ Bookmark final programme € 12,000.00

Congress Services

- ☐ Congress note pads & pens/visibility fee € 15,000.00
- ☐ Congress bags/visibility fee € 25,000.00
- ☐ Bag insert no longer available
- ☐ Transportation passes Cost: upon request
- ☐ Lanyards+badge holders+programme at a glance.... € 30,000.00
- ☐ Coffee-tickets no longer available
- ☐ Congress Map from € 15,000.00
- ☐ Internet corner € 15,000.00
- ☐ Storage rooms, hospitality suites
and meeting rooms Cost: upon request

Rates subject to VAT if applicable.

We agree to pay the amount due for the sponsorship opportunities within 30 days from the invoice date; we accept also the terms and conditions reported in this Industry Prospectus.

Signature _____ Date signed _____

Send this form by February 29, 2016 to: ERA-EDTA Industry Coordinator - c/o ERA-EDTA Industry Relations
Via E. Mattei, 92 - 40138 Bologna, Italy - Fax: +39-051309477 - E-mail: zavalloni@era-edta.org

53rd CONGRESS VIENNA **ERA-EDTA** AUSTRIA MAY 21st-24th, 2016





ERA-EDTA

Paolo Zavalloni

Congress & Industry Relations Manager

c/o ERA-EDTA Industry Relations

Via E. Mattei, 92 - int 4

40138 Bologna, Italy

Phone +39-3454592758

Fax +39-051309477

Skype PaoZav

E-mail zavalloni@era-edta.org

www.era-edta.org



WWW.ERA-EDTA2016.ORG